

Craig Knight
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Real Estate Developer

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To Whom It May Concern:

I have had the pleasure of working with Allstate Roofing, and specifically Mr. Bernie Belcher, for over fifteen years in a professional capacity.

As the Principal of a real estate acquisitions, management, and redevelopment firm, I have engaged Allstate Roofing to address roofing and water infiltration projects on assets we have owned and operated since 1999. Bernie has employed and staged his crews at Allstate Roofing to help solve our roofing needs all over the eastern half of the United States.

Using Bernie's extensive knowledge and experience in many facets of roofing issues, he has led Allstate to match and design technical roofing products and methodologies on projects geographically located from South Dakota to Florida and project types from asphalt shingle on low-rise apartment buildings to single membrane over tapered insulation with internal drains on high-rise condominium structures.

Allstate's teams, with direct hands-on supervision and counsel from Bernie himself, worked with me to investigate, evaluate, document, and prove significant environmental damage to numerous asset roofs. Allstate employed a technical roofing evaluation laboratory and following six plus months of work, proved damages to our asset roofing membranes that resulted in a multi-million dollar increase in insurance settlement amounts for Ownership.

Allstate Roofing has assisted with many pre-acquisition evaluations, budgets, and likely maintenance programs for assets just at the due diligence stage. Allstate has helped me on numerous occasions on a purely consulting basis where other roofing contractors were engaged or other clients of ours required expert opinions on their roofing and water infiltration issues.

I have always found Allstate Roofing and Bernie Belcher to employ the highest ethical standards and have the utmost integrity in approaching each task. Allstate has regarded every project and the Owners funds being deployed as if all the funds were its own. I have also particularly noted over the lengthy time working with Allstate, their timeliness in addressing the projects before, during, as well as after the projects are closed out.

In closing, I would recommend Allstate Roofing and Mr. Bernie Belcher as a top quality roofing contractor and a notable subject matter expert regarding roofing projects and their complexities.

Sincerely yours,

Craig Knight